

#### **Board of Directors**

Robert B. Gregory
Chairman of the Board
Katherine M. Boyd
Daniel R. Daigneault
Tony C. McKim
Randy A. Nelson
Carl S. Poole, Jr.
Mark N. Rosborough
Stuart G. Smith
David B. Soule, Jr.
Bruce B. Tindal

#### **Executive Officers**

Daniel R. Daigneault

President & Chief Executive Officer

Tony C. McKim

Executive Vice President & Chief Operating Officer

F. Stephen Ward

Executive Vice President & Chief Financial Officer

Charles A. Wootton

Executive Vice President & Clerk

### **Corporate Counsel**

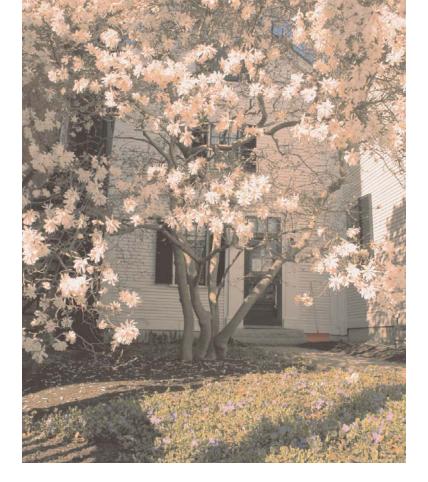
Pierce Atwood *Portland, Maine* 

#### **Independent Auditors**

Berry, Dunn, McNeil & Parker Portland, Maine

#### First National Lincoln Corporation

P.O. Box 940, Damariscotta, Maine 04543 207.563.3195



# **Financial Results**

First Quarter 2006





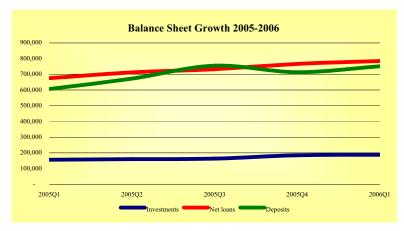
April 28, 2006

Dear First National Lincoln Corporation Shareholder:

I am pleased to report the cash dividend for the first quarter of 2006 is \$0.145 per share. This dividend is an increase over the \$0.14 per share declared in the fourth quarter of 2005. This first quarter dividend also represents an increase of 16.0% over the first quarter dividend declared in 2005 and is the 42nd consecutive quarter of dividend increases for First National Lincoln Corporation. On an annualized basis, the quarterly dividend of \$0.145 per share amounts to \$.58 per share.

The Company posted unaudited earnings of \$2,978,000 for the quarter ended March 31, 2006, a slight decrease of \$17,000 or 0.6% from the \$2,995,000 earned by FNLC in the first quarter of 2005. Earnings per share were \$0.30 on a fully diluted basis for the quarter, a decrease of \$0.01 compared to \$0.31 reported for the first quarter of 2005.

Under Generally Accepted Accounting Principles purchase accounting rules, results for the first quarter of 2005 do not fully reflect the impact of FNB Bankshares merger, which did not close until January 14, 2005. In order to present a more meaningful comparison, we have also calculated our results on a pro-forma basis which assumes the two companies were operating as one for the entire first quarter of 2005. Our first quarter net income of \$2,978,000 in 2006 was a \$158,000 or 5.6% increase over pro-forma net income of \$2,820,000 posted for the two companies for the first quarter of 2005.



While our first quarter results were not as strong as in previous years, in my view our long-term performance record remains excellent. As I have stated in the past, First National Lincoln Corporation focuses on the long-term and does not manage the Company on a quarter-to-quarter basis. The value of this strategy was once again affirmed by Keefe Bruyette and Woods, a full-service investment banking firm specializing in financial services companies, which named FNLC to its KBW Honor Roll for the second year in a row. This elite group includes banking institutions that have continually reported increases in earnings per share over the last decade, regardless of the economic environment. I am honored and pleased that our Company has once again been recognized for its outstanding long-term performance.

Thank you for your support and confidence in First National Lincoln Corporation.

Very truly yours,

Daniel R. Daigneault

President & Chief Executive Officer

## Consolidated Balance Sheets (unaudited)

Dollars in thousands	Marc	h 31, 2006	Decemb	er 31, 2005	March	31, 2005
Assets						
Cash and due from banks	\$	21,052	\$	25,982	\$	22,206
Overnight Funds Sold		-		-		-
Investments:						
Available for sale		54,369		54,743		52,362
Held to maturity (market values $$131,610$ at $3/31/06$ ,						
\$128,563 at 12/31/05, and \$103,367 at 3/31/05)		133,560		129,238		103,820
Loans held for sale (fair value approximates cost)		-		-		-
Loans		791,315		772,338		682,668
Less allowance for loan losses		6,131		6,086		6,577
Net loans		785,184		766,252		676,091
Accrued interest receivable		6,096		5,005		5,032
Bank premises and equipment		16,516		16,712		17,000
Other real estate owned		498		-		-
Goodwill		27,684		27,684		27,960
Other assets		15,689		16,593		13,747
Total assets	\$	1,060,648	\$1	,042,209	\$	918,218
Liabilities & stockholders' equity						
Demand deposits	\$	58,526	\$	62,109	\$	54,443
NOW deposits	Ψ	100,432	4	109,124	4	104,693
Money market deposits		118,670		127,630		114,191
Savings deposits		103,266		109,615		110,543
Certificates of deposit		152,174		125,741		114,093
Certificates \$100,000 and over		217,645		179,745		108,217
Total deposits		750,713		713,964		606,180
Borrowed funds		194,172		215,189		202,856
Other liabilities		11,184		9,604		9,467
Total liabilities		956,069		938,757		818,503
Shareholders' equity						
Common stock		100		99		100
Additional paid-in capital		47,430		47,718		49,398
Retained earnings		56,505		54,901		48,887
Net unrealized gains on available-for-sale securities		544		734		1,330
Treasury stock		311		701		1,550
Total stockholders' equity		104,579		103,452		99,715
Total liabilities & stockholders' equity	\$	1,060,648	\$ 1	,042,209	s	918,218
Total habilities & stockholders equity	Ψ	1,000,010	υ 1	1,012,207	Ψ	710,210
Number of shares authorized	1	8,000,000	18	3,000,000	18.	,000,000
Number of shares issued and outstanding		9,849,166		,832,777		,871,317
Book value per share	\$	10.62	\$	10.52	\$	10.10
Allowance for loan losses/total loans		0.77%		0.79%		0.96%
Non-performing assets to total assets		0.38%		0.30%		0.27%



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## Consolidated Statements of Income (unaudited)

		nonths ended	For the quarters ended		
Dollars in thousands		ch 31,	<u>Marc</u>	,	
except per share amounts	2006	2005	2006	2005	
Interest income					
Interest and fees on loans	\$ 12,507	\$ 9,085	\$ 12,507	\$ 9,085	
Interest on deposits with other banks	-	-	-		
Interest and dividends on investments	2,305	1,811	2,305	1,811	
Total interest income	14,812	10,896	14,812	10,896	
Interest expense					
Interest on deposits	5,119	2,212	5,119	2,212	
Interest on borrowed funds	1,945	1,241	1,945	1,24	
Total interest expense	7,064	3,453	7,064	3,453	
Net interest income	7,748	7,443	7,748	7,443	
Provision for loan losses	250	-	250		
Net interest income after provision for loan losses	7,498	7,443	7,498	7,443	
Other operating income					
Fiduciary income	496	400	496	400	
Service charges on deposit accounts	622	487	622	487	
Mortgage origination and servicing income	84	128	84	128	
Other operating income	871	648	871	648	
Total other operating income	2,073	1,663	2,073	1,663	
Other operating expenses					
Salaries and employee benefits	2,662	2,626	2,662	2,626	
Occupancy expense	374	350	374	350	
Furniture and equipment expense	505	453	505	453	
Amortization of identified intangibles	71	59	71	59	
Other	1,822	1,418	1,822	1,418	
Total other operating expenses	5,434	4,906	5,434	4,900	
Income before income taxes	4,137	4,200	4,137	4,200	
Applicable income taxes	1,159	1,205	1,159	1,205	
Net income	\$ 2,978	\$ 2,995	\$ 2,978	\$ 2,995	
Earnings per common share					
Basic earnings per share	\$ 0.30	\$ 0.32	\$ 0.30	\$ 0.32	
Diluted earnings per share	0.30	0.31	0.30	0.3	
Cash dividends declared	0.145	0.125	0.145	0.125	
Closing market price per share	17.59	17.00	17.59	17.00	
Financial ratios					
Return on average equity <sup>1</sup>	11.56%	13.23%	11.56%	13.23%	
Return on average tangible equity <sup>1</sup>	15.74%	17.74%	15.74%	17.74%	
Return on average assets <sup>1</sup>	1.15%	1.40%	1.15%	1.40%	
Net interest margin tax-equivalent <sup>1</sup>	3.46%	3.99%	3.46%	3.99%	
Average equity to average assets	9.92%	10.61%	9.92%	10.61%	
Average tangible equity to average assets	7.29%	7.92%	7.29%	7.92%	
Dividend payout ratio	48.33%	39.06%	48.33%	39.06%	
Efficiency ratio	52.60%	51.37%	52.60%	51.37%	