## Exhibit 99.1

## The First Bancorp Reports Record Results for 2019

DAMARISCOTTA, ME, January 22, 2020 - The First Bancorp (Nasdaq: FNLC), parent company of First National Bank, today announced operating results for the year ended December 31, 2019. Unaudited net income was $\$ 25.5$ million, up $\$ 2.0$ million or $8.5 \%$ from the $\$ 23.5$ million reported for the year ended December 31, 2018. Earnings per common share on a fully diluted basis were up $\$ 0.17$ to $\$ 2.34$ per share, an increase of $7.8 \%$ from the prior year. The Company also announced operating results for the three months ended December 31, 2019. Unaudited net income was $\$ 6.7$ million, up $\$ 323,000$ or $5.1 \%$ from the final three months of 2018, with earnings per share on a fully diluted basis for the quarter up $\$ 0.02$ to $\$ 0.61$, an increase of $3.4 \%$ from the same period in 2018.
"I'm pleased to announce that The First Bancorp ended the decade with a sixth consecutive year of record earnings, and closed out 2019 with a record quarter" remarked Tony C. McKim, the Company's President and Chief Executive Officer. "Our earnings strength continues to be keyed off earning asset growth, and was supplemented nicely in 2019 by growth in non-interest income. Earning assets were up $\$ 125.2$ million or $6.7 \%$ for the year leading to a $\$ 2.3$ million, or $4.5 \%$ increase in net interest income. Non-interest income was up $\$ 1.6$ million or $12.6 \%$ from 2018 , led by a $22.0 \%$ increase in mortgage banking revenue. Non-interest expenses were controlled, with an increase of $5.1 \%$ from 2018. Based upon the strength of the Company's earnings, we declared a dividend of 30 cents per share in the fourth quarter, representing a payout to our shareholders of $48.39 \%$ of net income for the period."

## 2019 FINANCIAL HIGHLIGHTS

- Total Assets exceeded $\$ 2$ billion for the first time, ending the year at $\$ 2.07$ billion
- Net Income for the year increased $8.5 \%$ over 2018.
- Total loans outstanding at December 31, 2019 were $\$ 1.30$ billion, up $\$ 58.8$ million or $4.7 \%$, year-over-year.
- Low Cost deposits as of December 31, 2019 totaled $\$ 799$ million, an increase of $\$ 15.9$ million or $2.0 \%$ year-over-year.
- Efficiency Ratio (non-GAAP) was 51.04\% for 2019, down from 51.50\% in 2018 (the GAAP Efficiency Ratio was $52.75 \%$ for the year, down from $53.28 \%$ in 2018).
- The ratio of non-performing assets to total assets at December 31, 2019 was $0.82 \%$, up marginally from $0.79 \%$ at December 31, 2018.


## FINANCIAL CONDITION

Total assets at December 31, 2019 were $\$ 2.07$ billion, up $\$ 124.2$ million from the prior year end. Growth was entirely in earning assets which increased $\$ 125.2$ million year-over-year, including loan growth of $\$ 58.8$ million and investment portfolio growth of $\$ 66.4$ million. Loan growth was centered in the commercial loan portfolio, which was up $\$ 52.7$ million or $9.1 \%$ for the year, including $\$ 22.4$ million of growth in the fourth quarter. Residential mortgage loans increased $\$ 23.3$ million, or $5.0 \%$ for the year while decreases were experienced in the municipal loan and home equity line of credit portfolios.

Total deposits at December 31, 2019 were $\$ 1.65$ billion, up $\$ 123.4$ million or $8.1 \%$ from December 31, 2018. Low-cost deposits increased $\$ 15.9$ million year-over-year, and certificates of deposit increased $\$ 98.6$ million. Deposit growth allowed for a $\$ 25.4$ million year-over-year reduction in borrowed funds.

The Company's capital position remained strong as of December 31, 2019, with an estimated total risk-based capital ratio of $15.03 \%$, and an estimated leverage capital ratio of $8.88 \%$. These measures compare favorably to $15.24 \%$ and $8.60 \%$ respectively as of December 31, 2018, and are well in excess of regulatory requirements.

## ASSET QUALITY \& PROVISION FOR LOAN LOSSES

Asset quality is stable and solid. As of December 31, 2019, non-performing assets as a percentage of total assets were $0.82 \%$, up marginally from $0.79 \%$ a year earlier. Past due loans were $1.16 \%$ of total loans at December 31, 2019, up marginally from $1.08 \%$ of total loans at December 31, 2018. Net charge-offs as a percentage of loans were $0.07 \%$ as of December 31, 2019, down from $0.08 \%$ in 2018 and $0.12 \%$ in 2017.

The provision for loan losses totaled $\$ 375,000$ in the fourth quarter of 2019, compared with $\$ 167,000$ for the same period in 2018. For the year ended December 31, 2019 the provision for loan losses totaled $\$ 1.25$ million, compared with $\$ 1.5$ million in 2018. The Company's organic loan portfolio growth, as well as the positive historical charge-off statistics and generally stable economic and market conditions for the last several years, were key factors in the quantitative and qualitative modeling used by management to determine the provision expense required to maintain an adequate allowance for loan losses. The allowance for loan losses stood at $0.90 \%$ of total loans as of December 31, 2019, down slightly from the $0.91 \%$ of total loans at December 31, 2018.

## OPERATING RESULTS

Net Income for the year ended December 31, 2019 was $\$ 25.5$ million, up $\$ 2.0$ million or $8.5 \%$ from the year ended December 31, 2018. On a fully diluted earnings per share basis, 2019 earnings were $\$ 2.34$, up $\$ 0.17$ or $7.8 \%$ from the prior year. The Company's Return on Average Assets of $1.27 \%$ for the year ended December 31, 2019 was up from $1.23 \%$ for the year ended December 31, 2018. Return on Average Tangible Common Equity was $14.66 \%$ and $15.18 \%$ respectively for the same periods, reflecting a higher level of capital being held.

For the three months ended December 31, 2019, net income was $\$ 6.7$ million, an increase of $\$ 323,000$, or $5.1 \%$ from the same period in 2018. Fully diluted earnings per share for the fourth quarter of 2019 were $\$ 0.61$, up $\$ 0.02$, or $3.4 \%$ from the fourth quarter of 2018.

Contributing factors to the Company's 2019 annual and fourth quarter results included:

- Earning asset growth led to a $\$ 2.4$ million increase in tax-equivalent net interest income year-over-year, an increase of $4.6 \%$. In the fourth quarter of 2019 tax equivalent net interest income was up $\$ 443,000$ from the same period in 2018, an increase of $3.3 \%$. Net interest margins have remained reasonably stable at $2.87 \%$ for the quarter ended December 31, 2019 and $2.89 \%$ for the year then ended. as compared to $2.92 \%$ and $2.91 \%$ respectively for the same periods in 2018.
- Non-interest income net of securities gains was $\$ 14.0$ million for the year ended December 31, 2019, up $\$ 1.5$ million or $12.1 \%$ from 2018. Mortgage banking revenue growth of $22.0 \%$ year-to-year, growth of $9.5 \%$ year-to-year at First National Wealth

Management, the bank's trust and investment management division, and new revenue sources including loan swap fees contributed to the increase.

- Non-interest expense for 2019 was up $\$ 1.7$ million or $5.1 \%$ from 2018. The year-toyear change was centered in employee expenses which increased $4.3 \%$ from the prior year. The Company benefited from FDIC insurance premium credits which helped reduce the bank's FDIC premium expense by $\$ 787,000$ year-to-year.


## DIVIDEND \& STOCK PERFORMANCE

On December 19, 2019 the Company's Board of Directors declared a dividend for the fourth quarter of $\$ 0.30$ per share, payable on January 17, 2020 to shareholders of record as of January 7, 2020. The company's stock closed at $\$ 30.23$ per share on December 31, 2019, up from $\$ 26.30$ at the prior year-end. With dividends re-invested, shares of The First Bancorp provided shareholders with a total annualized return of $20.13 \%$ for the year ended December 31, 2019, and $103.04 \%$ over the five years then ended. The Company's total return compares well to the broad market over the same periods as measured by the S\&P 500 with returns of $31.48 \%$, and $73.80 \%$ respectively, and the Russell 2000, in which we are included, with total returns of $25.49 \%$, and $48.36 \%$ respectively. The First Bancorp's stock performance also compares well to the banking industry over these same time horizons as measured by the KBW Regional Bank Index with total returns of $23.86 \%$, and $53.43 \%$ respectively, and the NASDAQ Bank Index with total returns of $24.38 \%$ and $65.11 \%$ respectively over the same time periods.

## The First Bancorp <br> Consolidated Balance Sheets (Unaudited)

| In thousands of dollars except common stock data | December 31, 2019 |  | December 31, 2018 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and due from banks | \$ | 14,433 \$ | 19,134 |
| Interest-bearing deposits in other banks |  | 11,310 | 12,079 |
| Securities available for sale |  | 360,520 | 317,416 |
| Securities to be held to maturity |  | 281,606 | 255,663 |
| Restricted equity securities, at cost |  | 8,982 | 11,586 |
| Loans held for sale |  | 154 | - |
| Loans |  | 1,297,075 | 1,238,283 |
| Less allowance for loan losses |  | 11,639 | 11,232 |
| Net loans |  | 1,285,436 | 1,227,051 |
| Accrued interest receivable |  | 7,167 | 6,660 |
| Premises and equipment |  | 21,305 | 22,056 |
| Other real estate owned |  | 279 | 584 |
| Goodwill |  | 29,805 | 29,805 |
| Other assets |  | 47,799 | 42,536 |
| Total assets | \$ | 2,068,796 \$ | 1,944,570 |
| Liabilities |  |  |  |
| Demand deposits | \$ | 169,777 \$ | 163,575 |
| NOW deposits |  | 393,569 | 382,923 |
| Money market deposits |  | 161,000 | 152,043 |
| Savings deposits |  | 236,141 | 237,135 |
| Certificates of deposit |  | 277,225 | 372,464 |
| Certificates \$100,000 to \$250,000 |  | 345,241 | 162,185 |
| Certificates \$250,000 and over |  | 67,513 | 56,760 |
| Total deposits |  | 1,650,466 | 1,527,085 |
| Borrowed funds |  | 184,955 | 210,317 |
| Other liabilities |  | 20,867 | 15,626 |
| Total Liabilities |  | 1,856,288 | 1,753,028 |
| Shareholders' equity |  |  |  |
| Common stock |  | 109 | 109 |
| Additional paid-in capital |  | 63,964 | 62,746 |
| Retained earnings |  | 144,839 | 132,460 |
| Net unrealized gain (loss) on securities available-for-sale |  | 3,657 | $(5,051)$ |
| Net unrealized loss on securities transferred from available for sale to held to maturity |  | (182) | (197) |
| Net unrealized gain on cash flow hedging derivative instruments |  | 97 | 1,438 |
| Net unrealized gain on postretirement benefit costs |  | 24 | 37 |
| Total shareholders' equity |  | 212,508 | 191,542 |
| Total liabilities \& shareholders' equity | \$ | 2,068,796 \$ | 1,944,570 |
| Common Stock |  |  |  |
| Number of shares authorized |  | 18,000,000 | 18,000,000 |
| Number of shares issued and outstanding |  | 10,899,210 | 10,862,651 |
| Book value per common share | \$ | 19.50 \$ | 17.63 |
| Tangible book value per common share | \$ | 16.75 \$ | 14.87 |

## The First Bancorp <br> Consolidated Statements of Income (Unaudited)



## The First Bancorp Selected Financial Data (Unaudited)

| Dollars in thousands, except for per share amounts |  | For the year ended December 31, |  |  | For the quarter ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2019 |  | 2018 |  | 2019 |  | 2018 |
| Summary of Operations |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 78,651 | \$ | 70,543 | \$ | 19,657 | \$ | 18,801 |
| Interest Expense |  | 26,158 |  | 20,334 |  | 6,239 |  | 5,806 |
| Net Interest Income |  | 52,493 |  | 50,209 |  | 13,418 |  | 12,995 |
| Provision for Loan Losses |  | 1,250 |  | 1,500 |  | 375 |  | 167 |
| Non-Interest Income |  | 14,189 |  | 12,600 |  | 3,908 |  | 3,253 |
| Non-Interest Expense |  | 35,172 |  | 33,467 |  | 9,004 |  | 8,496 |
| Net Income |  | 25,525 |  | 23,536 |  | 6,686 |  | 6,363 |
| Per Common Share Data |  |  |  |  |  |  |  |  |
| Basic Earnings per Share | \$ | 2.36 | \$ | 2.18 | \$ | 0.62 | \$ | 0.59 |
| Diluted Earnings per Share |  | 2.34 |  | 2.17 |  | 0.61 |  | 0.59 |
| Cash Dividends Declared |  | 1.19 |  | 1.11 |  | 0.30 |  | 0.29 |
| Book Value per Common Share |  | 19.50 |  | 17.63 |  | 19.50 |  | 17.63 |
| Tangible Book Value per Common Share |  | 16.75 |  | 14.87 |  | 16.75 |  | 14.87 |
| Market Value |  | 30.23 |  | 26.30 |  | 30.23 |  | 26.30 |
| Financial Ratios |  |  |  |  |  |  |  |  |
| Return on Average Equity (a) |  | 12.51\% |  | 12.72\% |  | 12.55\% |  | 13.44\% |
| Return on Average Tangible Common Equity (a) |  | 14.66\% |  | 15.18\% |  | 14.63\% |  | 16.00\% |
| Return on Average Assets (a) |  | 1.27\% |  | 1.23\% |  | 1.30\% |  | 1.29\% |
| Average Equity to Average Assets |  | 10.17\% |  | 9.70\% |  | 10.34\% |  | 9.63\% |
| Average Tangible Equity to Average Assets |  | 8.68\% |  | 8.13\% |  | 8.88\% |  | 8.09\% |
| Net Interest Margin Tax-Equivalent (a) |  | 2.89\% |  | 2.91\% |  | 2.87\% |  | 2.92\% |
| Dividend Payout Ratio |  | 50.42\% |  | 50.92\% |  | 48.39\% |  | 49.15\% |
| Allowance for Loan Losses/Total Loans |  | 0.90\% |  | 0.91\% |  | 0.90\% |  | 0.91\% |
| Non-Performing Loans to Total Loans |  | 1.28\% |  | 1.19\% |  | 1.28\% |  | 1.19\% |
| Non-Performing Assets to Total Assets |  | 0.82\% |  | 0.79\% |  | 0.82\% |  | 0.79\% |
| Efficiency Ratio |  | 51.04\% |  | 51.50\% |  | 50.79\% |  | 50.46\% |
| At Period End |  |  |  |  |  |  |  |  |
| Total Assets | \$ | 2,068,796 | \$ | 1,944,570 | \$ | 2,068,796 | \$ | 1,944,570 |
| Total Loans |  | 1,297,075 |  | 1,238,283 |  | 1,297,075 |  | 1,238,283 |
| Total Investment Securities |  | 651,108 |  | 584,665 |  | 651,108 |  | 584,665 |
| Total Deposits |  | 1,650,466 |  | 1,527,085 |  | 1,650,466 |  | 1,527,085 |
| Total Shareholders' Equity |  | 212,508 |  | 191,542 |  | 212,508 |  | 191,542 |
| (a) Annualized using a 365-day basis for both 2019 and 2018 |  |  |  |  |  |  |  |  |

## Use of Non-GAAP Financial Measures

Certain information in this release contains financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Management uses these "non-GAAP" measures in its analysis of the Company's performance and believes that these non-GAAP financial measures provide a greater understanding of ongoing operations and enhance comparability of results with prior periods as well as demonstrating the effects of significant gains and charges in the current period. The Company believes that a meaningful analysis of its financial performance requires an understanding of the factors underlying that performance. Management believes that investors may use these non-GAAP financial measures to analyze financial performance without the impact of unusual items that may obscure trends in the Company's underlying performance. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

In several places net interest income is calculated on a fully tax-equivalent basis. Specifically included in interest income was tax-exempt interest income from certain investment securities and loans. An amount equal to the tax benefit derived from this tax-exempt income has been added back to the interest income total, which adjustments increased net interest income accordingly. Management believes the disclosure of tax-equivalent net interest income information improves the clarity of financial analysis, and is particularly useful to investors in understanding and evaluating the changes and trends in the Company's results of operations. Other financial institutions commonly present net interest income on a tax-equivalent basis. This adjustment is considered helpful in the comparison of one financial institution's net interest income to that of another institution, as each will have a different proportion of tax-exempt interest from its earning assets. Moreover, net interest income is a component of a second financial measure commonly used by financial institutions, net interest margin, which is the ratio of net interest income to average earning assets. For purposes of this measure as well, other financial institutions generally use tax-equivalent net interest income to provide a better basis of comparison from institution to institution. The Company follows these practices.

The following table provides a reconciliation of tax-equivalent financial information to the Company's consolidated financial statements, which have been prepared in accordance with GAAP. A 21.0\% tax rate was used in both 2019 and 2018.

|  |  | For the year ended <br> December 31, |  | For the quarter ended <br> December 31, |  |
| :--- | :---: | :---: | :---: | :---: | ---: |
| In thousands of dollars | $\mathbf{2 0 1 9}$ | 2018 | $\mathbf{2 0 1 9}$ | 2018 |  |
| Net interest income as presented | $\mathbf{5 2 , 4 9 3} \$$ | 50,209 | $\$$ | $\mathbf{1 3 , 4 1 8} \$$ | 12,995 |
| Effect of tax-exempt income |  | $\mathbf{2 , 2 9 5}$ | 2,156 | $\mathbf{5 7 3}$ | 553 |
| Net interest income, tax equivalent | $\$$ | $\mathbf{5 4 , 7 8 8} \$$ | 52,365 | $\$$ | $\mathbf{1 3 , 9 9 1} \$$ |

The Company presents its efficiency ratio using non-GAAP information. The GAAP-based efficiency ratio is noninterest expenses divided by net interest income plus noninterest income from the Consolidated Statements of Income. The non-GAAP efficiency ratio excludes securities losses and other-than-temporary impairment charges from noninterest expenses, excludes securities gains from noninterest income, and adds the tax-equivalent adjustment to net interest income. The following table provides a reconciliation between the GAAP and non-GAAP efficiency ratio:

|  |  | For the year ended <br> December 31, |  | For the quarter ended <br> December 31, |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| In thousands of dollars | $\mathbf{2 0 1 9}$ | 2018 | $\mathbf{2 0 1 9}$ | 2018 |  |  |  |
| Non-interest expense, as presented | $\mathbf{\$ 3 5 , 1 7 2}$ | $\$$ | 33,467 | $\mathbf{\$}$ | $\mathbf{9 , 0 0 4}$ | $\$$ | 8,496 |
| Net interest income, as presented | $\mathbf{5 2 , 4 9 3}$ | 50,209 | $\mathbf{1 3 , 4 1 8}$ | 12,995 |  |  |  |
| Effect of tax-exempt income | $\mathbf{2 , 2 9 5}$ | 2,156 | $\mathbf{5 7 3}$ | 553 |  |  |  |
| Non-interest income, as presented | $\mathbf{1 4 , 1 8 9}$ | 12,600 | $\mathbf{3 , 9 0 8}$ | 3,253 |  |  |  |
| Effect of non-interest tax-exempt income | $\mathbf{1 6 3}$ | 162 | $\mathbf{3 8}$ | 38 |  |  |  |
| Net securities gains | $\mathbf{( 2 2 4 )}$ | $(137)$ | $\mathbf{( 2 0 9 )}$ | - |  |  |  |
| Adjusted net interest income plus non-interest | $\mathbf{\$}$ | $\mathbf{6 8 , 9 1 6}$ | $\$$ | 64,990 | $\mathbf{\$}$ | $\mathbf{1 7 , 7 2 8}$ | $\$$ |
| income | $\mathbf{5 1 . 0 4 \%}$ | $51.50 \%$ | $\mathbf{5 0 . 7 9 \%}$ | 50,839 |  |  |  |
| Non-GAAP efficiency ratio | $\mathbf{5 2 . 7 5 \%}$ | $53.28 \%$ | $\mathbf{5 1 . 9 7 \%}$ | $52.29 \%$ |  |  |  |
| GAAP efficiency ratio |  |  |  |  |  |  |  |

The Company presents certain information based upon average tangible common equity instead of total average shareholders' equity. The difference between these two measures is the Company's preferred stock and intangible assets, specifically goodwill from prior acquisitions. Management, banking regulators and many stock analysts use the tangible common equity ratio and the tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of
goodwill or other intangible assets, typically stemming from the use of the purchase accounting method in accounting for mergers and acquisitions. The following table provides a reconciliation of average tangible common equity to the Company's consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles:

| In thousands of dollars | For the year ended December 31, |  |  | For the quarter ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2019 | 2018 | 2019 | 2018 |
| Average shareholders' equity as presented | \$ | 204,092 \$ | 185,049 \$ | 211,321 \$ | 187,766 |
| Less intangible assets |  | $(29,957)$ | $(30,001)$ | $(29,978)$ | $(29,978)$ |
| Tangible average shareholders' equity | \$ | 174,135 \$ | 155,048 \$ | 181,343 \$ | 157,788 |

## Forward-Looking and Cautionary Statements

Except for the historical information and discussions contained herein, statements contained in this release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results and events to differ materially, as discussed in the Company's filings with the Securities and Exchange Commission.

## Additional Information

For more information, please contact Richard M. Elder, The First Bancorp's Treasurer \& Chief Financial Officer, at 207.563.3195.

